

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd QUARTER, 2012

INDUSTRY	NAICS	UNITS	2nd QUARTER
			2012
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,600</u>	<u>\$814,937,286</u>
CROP & ANIMAL PRODUCTION	111,112	429	206,735,767
FORESTRY & LOGGING	113	547	456,105,781
FISHING & HUNTING	114	120	36,023,997
AG & FORESTRY SUPPORT ACTIVITIES	115	504	116,071,741
<u>MINING</u>	<u>21</u>	<u>149</u>	<u>136,943,876</u>
SAND & GRAVEL, QUARRYING	2123	109	82,256,298
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	40	54,687,578
<u>UTILITIES</u>	<u>22</u>	<u>675</u>	<u>2,818,438,482</u>
HYDROELECTRIC POWER GENERATION	221111	20	327,540,539
ALTERNATIVE POWER GENERATION	221114-221117	8	34,321,283
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	6	17,089,062
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	59	1,606,698,272
NATURAL GAS DISTRIBUTION	2212	9	77,352,725
WATER & SEWER	2213	573	755,436,601
<u>CONSTRUCTION</u>	<u>23</u>	<u>31,906</u>	<u>8,600,553,828</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,292	1,267,845,363
NONRESIDENTIAL BUILDING	2362	956	2,103,670,322
HEAVY CONSTRUCTION & HIGHWAYS	237	1,083	1,142,627,841
SPECIAL TRADE CONTRACTORS	238	19,575	4,086,410,302
ELECTRICAL	23821	2,598	884,888,881
PLUMBING & HEATING	23822	2,588	843,385,800
PAINTING	23832	2,242	141,737,295
MASONRY/DRYWALL	23814, 23831	1,276	228,450,045
ROOFING	23816	788	179,076,247
OTHER CONTRACTORS	238 not listed above	10,083	1,808,872,034
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,105</u>	<u>36,245,388,480</u>
FOOD PRODUCTS	311	762	2,769,963,461
MILLING OF GRAINS	3112	24	232,380,086
FRUITS & VEGETABLES	3114	52	350,054,801
DAIRY PRODUCTS	3115	20	32,771,700
MEAT PRODUCTS	3116	74	585,042,561
SEAFOOD PRODUCTS	3117	49	636,519,830
BAKERY PRODUCTS	3118	354	398,831,700
OTHER FOOD ITEMS	3111, 3113, 3119	189	534,362,783
BEVERAGES	312	532	665,761,318
TEXTILES	313,314	241	207,548,583
APPAREL	315	116	53,517,167
LEATHER & ALLIED PRODUCTS	316	28	12,522,586
LUMBER & WOOD PRODUCTS	321	435	1,998,613,071
SAWMILLS	3211	81	775,259,920
PLYWOOD & TRUSSES	3212	56	310,215,718
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	298	913,137,433
PAPER PRODUCTS	322	89	1,577,608,681
PULP & PAPER MILLS	3221	26	1,052,182,210
OTHER PAPER PRODUCTS	3222	63	525,426,471
COMMERCIAL PRINTING	323	626	227,285,852
PETROLEUM & COAL PRODUCTS	324	31	5,954,649,904
PETROLEUM REFINING	32411	15	5,836,572,429
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	16	118,077,475
CHEMICALS	325	254	1,234,927,540
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	66	448,334,490
PHARMACEUTICALS	3254	40	309,607,208
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	28	240,628,738
PAINT, COATING & ADHESIVES	3255	28	42,271,255
SOAP, CLEANING COMPOUND & TOILETRIES	3256	38	28,237,082
OTHER CHEMICAL PRODUCTS	3259	54	165,848,767

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PLASTICS & RUBBER PRODUCTS	326	216	664,097,243
NONMETALLIC MINERALS	327	258	727,053,062
PRIMARY METALS	331	113	852,364,041
IRON & STEEL MILLS	3311, 3312	44	291,707,070
ALUMINUM SMELTING	3313	18	296,579,172
OTHER NONFERROUS METALS	3314	13	46,888,454
FOUNDRIES	3315	38	217,189,345
FABRICATED METAL PRODUCTS	332	1,037	1,284,374,328
MACHINERY	333	605	1,441,417,570
FARM & CONSTRUCTION IMPLEMENTS	3331	67	152,555,577
INDUSTRIAL MACHINERY	3332	110	262,025,431
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	428	1,026,836,562
COMPUTERS & ELECTRONICS	334	458	2,333,996,857
COMPUTER HARDWARE	3341	31	183,369,478
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	54	99,890,125
AUDIO & VIDEO EQUIPMENT	3343	19	50,079,565
SEMICONDUCTORS	3344	78	661,599,386
INSTRUMENTS	3345	205	1,311,280,464
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	71	27,777,839
ELECTRICAL EQUIPMENT & APPLIANCES	335	148	600,473,883
LIGHTING EQUIPMENT	3351	36	84,893,037
HOUSEHOLD APPLIANCES	3352	14	88,682,949
OTHER ELECTRIC EQUIPMENT	3353, 3359	98	426,897,897
TRANSPORTATION EQUIPMENT	336	472	12,521,345,714
MOTOR VEHICLES & PARTS	3361, 3362, 3363	117	538,850,035
AIRCRAFT, AEROSPACE & PARTS	3364	117	11,545,143,301
SHIPS & BOATS	3366	199	397,728,299
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	39	39,624,079
FURNITURE & RELATED PRODUCTS	337	602	273,167,463
OTHER MANUFACTURING	339	1,082	844,700,156
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	114	122,660,156
DENTAL LABORATORIES	339116	254	38,441,369
SPORTING AND ATHLETIC GOODS	33992	96	229,921,106
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	618	453,677,525
WHOLESALE TRADE	42	13,800	32,693,002,054
DURABLE GOODS	423	7,707	15,338,881,321
MOTOR VEHICLES & PARTS	4231	592	2,130,047,271
FURNITURE & HOME FURNISHINGS	4232	417	307,868,582
LUMBER & CONSTRUCTION MATERIALS	4233	664	1,271,082,407
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,492	3,079,001,126
METAL & MINERAL (except Petroleum)	4235	301	872,934,401
ELECTRICAL EQUIPMENT	4236	988	2,183,038,558
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	503	748,372,328
MACHINERY & EQUIPMENT	4238	1,732	3,355,397,547
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	302	270,978,375
TOY & HOBBY GOODS & SUPPLIES	423920	77	426,603,379
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	639	693,557,347
NONDURABLE GOODS:	424	5,748	16,988,390,911
PAPER & PAPER PRODUCTS	4241	271	533,254,320
DRUGS & SUNDRIES	4242	311	1,697,174,336
APPAREL	4243	384	836,718,273
FOOD PRODUCTS	4244	1,648	6,692,362,845
FARM PRODUCTS	4245	84	300,255,676
CHEMICALS & PLASTICS	4246	385	883,656,124
PETROLEUM PRODUCTS	4247	151	2,359,994,137

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BEER & ALE	424810	79	268,100,275
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	428	878,388,287
FARM SUPPLIES	42491	210	994,997,565
TOBACCO & TOBACCO PRODUCTS	42494	57	279,706,935
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,740	1,263,782,138
ELECTRONIC MARKETS, AGENTS, BROKERS	425	345	365,729,822
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>30,232</u>	<u>29,353,999,825</u>
MOTOR VEHICLES & PARTS	441	2,807	5,183,572,147
NEW & USED AUTO DEALERS	4411	1,273	3,938,589,328
RV, BOAT, MOTORCYCLE DEALERS	4412	529	467,799,024
AUTOMOTIVE PARTS & TIRES	4413	1,005	777,183,795
FURNITURE & HOME FURNISHINGS	442	1,257	631,743,128
ELECTRONICS & APPLIANCES	443	1,854	1,367,843,137
HOUSEHOLD APPLIANCES	443141	187	93,737,189
ELECTRONIC STORES	443142	1,667	1,274,105,948
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,082	1,932,550,276
BUILDING MATERIALS	4441	1,373	1,624,389,857
LAWN & GARDEN SUPPLIES	4442	709	308,160,419
FOOD & BEVERAGES (OFF-PREMISES)	445	3,366	3,807,652,578
GROCERY & CONVENIENCE STORES	4451	2,006	3,490,187,396
OTHER FOOD STORES/SPECIALTY FOODS	4452	797	264,547,036
BEER, WINE AND LIQUOR STORES	4453	563	52,918,146
DRUG STORES & PERSONAL CARE STORES	446	1,413	1,496,139,557
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,543	4,353,575,861
APPAREL & ACCESSORIES	448	2,064	1,169,338,398
CLOTHING STORES	4481	1,388	946,299,710
SHOE STORES	4482	148	90,814,118
JEWELRY & LUGGAGE STORES	4483	528	132,224,570
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,831	699,184,819
SPORTING GOODS	45111	943	460,351,775
HOBBY & TOY STORES	45112	238	89,088,340
SEWING SUPPLIES	45113	143	37,466,883
MUSICAL INSTRUMENTS	45114	142	32,271,353
BOOK, PERIODICAL & MUSIC STORES	45121	365	80,006,468
DEPARTMENT STORES	4521	24	811,604,468
GENERAL MERCHANDISE STORES	4529	217	4,285,834,220
E-COMMERCE & MAIL ORDER	4541	1,014	905,266,812
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,760	2,709,694,424
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,452</u>	<u>2,541,010,594</u>
AIR TRANSPORTATION	481	60	21,266,088
RAILROADS	482	9	38,204,815
WATER TRANSPORTATION	483	48	113,595,390
TRUCK TRANSPORTATION	484	2,335	1,105,844,422
TRANSIT & GROUND PASSENGER TRANSPORT	485	308	131,320,301
PIPELINE TRANSPORTATION	486	4	1,648,775
SCENIC & SIGHTSEEING TRANSPORTATION	487	137	41,082,393
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,058	994,134,694
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	493	93,913,716
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>203</u>	<u>205,680,133</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,075</u>	<u>4,185,610,862</u>
PUBLISHING (EXCEPT INTERNET)	511	735	736,753,859
NEWSPAPERS	51111	114	143,067,921
BOOKS & PERIODICALS	51112, 51113	287	100,865,138
SOFTWARE	5112	247	446,061,664
OTHER PUBLISHERS	51114, 51119	87	46,759,136
MOTION PICTURE PRODUCTION	512	625	194,750,366
RADIO & TV BROADCASTING, CABLE TV	515	129	433,429,331

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TELEPHONE & TELECOMMUNICATIONS	517	631	2,181,015,368
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	722	458,094,748
OTHER INFORMATION SERVICES	519	233	181,567,190
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,516</u>	<u>7,987,605,515</u>
BANKS & CREDIT UNIONS	522	1,409	3,328,930,584
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,405	1,140,494,614
INSURANCE AGENTS & BROKERS	524	2,376	1,529,699,339
REAL ESTATE AGENTS & BROKERS	531	3,528	916,938,424
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,689	1,005,859,256
LESSORS OF NONFINANCIAL INTANGIBLES	533	109	65,683,298
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>90,539</u>	<u>31,134,288,386</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>26,863</u>	<u>10,498,128,084</u>
LEGAL SERVICES	5411	4,669	1,016,801,845
ACCOUNTING SERVICES	5412	2,587	851,280,863
ARCHITECTURAL SERVICES	54131	993	275,602,116
ENGINEERING SERVICES	54133	1,604	1,492,317,809
OTHER RELATED SERVICES	54132, 54134-54138	855	129,679,816
SPECIALIZED DESIGN SERVICES	5414	1,672	185,024,882
COMPUTER SYSTEM DESIGN SERVICES	5415	3,769	2,828,774,345
CONSULTING SERVICES	5416	6,028	1,894,186,713
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	456	621,694,967
ADVERTISING & PUBLIC RELATIONS	5418	936	400,201,259
OTHER PROFESSIONAL SERVICES	5419	3,294	802,563,469
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>263</u>	<u>82,550,471</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,762	3,310,008,386
EMPLOYMENT SERVICES	5613	836	570,803,789
TRAVEL SERVICES	5615	304	162,714,186
INVESTIGATION & SECURITY SERVICES	5616	641	230,546,004
BUILDING SERVICES & JANITORIAL	5617	7,382	599,462,910
OTHER	5611, 5612, 5614, 5619	3,599	1,746,481,497
WASTE TREATMENT/ COLLECTION	562	469	807,025,816
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,162</u>	<u>434,602,212</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>13,734</u>	<u>8,964,428,812</u>
AMBULATORY HEALTH CARE SERVICES	621	12,126	4,795,670,082
PHYSICIANS	6211	3,103	1,966,616,090
DENTISTS	6212	3,249	783,881,576
OTHER HEALTH PRACTITIONERS	6213	4,751	616,829,010
OUTPATIENT CARE CENTERS	6214	543	738,147,058
MEDICAL & DIAGNOSTIC LABORATORIES	6215	174	322,150,315
HOME HEALTH CARE	6216	163	195,029,167
OTHER AMBULATORY HEALTH CARE	6219	143	173,016,866
HOSPITALS	622	94	3,431,546,206
NURSING & RETIREMENT HOMES	623	486	512,389,756
SOCIAL SERVICES & DAY CARE	624	1,028	224,822,768
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,049</u>	<u>697,455,925</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,060	281,545,638
MUSEUMS, HISTORICAL SITES, ETC.	712	67	17,933,854
AMUSEMENT, GAMBLING, RECREATION	713	1,922	397,976,433
ACCOMMODATIONS	721	2,057	691,789,034
RESTAURANTS, FOOD SERVICES	7223, 7225	11,965	3,423,316,554
DRINKING PLACES	7224	1,289	221,425,538
AUTO REPAIR & SERVICES	8111	4,992	608,129,358
OTHER REPAIR SERVICES	8112, 8113, 8114	3,402	442,522,022
PERSONAL SERVICES	812	6,552	686,682,796
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,067	234,340,988
DEATH CARE SERVICES	8122	194	46,112,722
LAUNDRY & DRY CLEANING	8123	808	99,453,482
OTHER PERSONAL SERVICES	8129	1,483	306,775,604
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	784	144,679,701
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>196</u>	<u>121,543,677</u>
TOTAL ALL INDUSTRIES		195,252	\$156,717,459,321